

**David G. Cihla**  
RE/MAX Signature  
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## **Experience**

1999–Present **Real Estate Broker and Investor** Chicago, IL  
Self-employed, annual award winning sales producer  
Chicago, Illinois and National Association of Realtors member  
Accredited Buyer's Representative, Broker and e-PRO certified

1998 **Software Consultant** – Pegasystems Cambridge, MA  
Delivered software solutions and provided support and training  
Accounts included *Northern Trust, Harris Bank* and *Huntington Bank*

1994-1997 **Bookkeeper** – Hawthorne House Apartments Chicago, IL  
Responsible for all accounting activities of 687 unit apartment community  
Maintain general ledgers and prepare monthly financial statements  
Perform all payroll, accounts receivable and accounts payable activities

1991-1993 **Concierge**  
Introduced services and assisted in management responsibilities  
Implemented and managed profitable guest suite rental apartments

1990 **Account Executive** – People's Choice TV Chicago, IL  
Negotiated wireless cable contracts with owners of multiple unit buildings

1988-1989 **Field Manager** – Donnelley Marketing Oak Brook, IL  
Managed nationwide promotions. Trained and scheduled staff. 80% travel

1987 **Marketing Assistant** – Northern Illinois University DeKalb, IL  
Created and executed sports promotions for Athletic Department

## **Education**

**MBA: Finance**, Loyola University Chicago (1999)

**BS: Engineering Design**, Northern Illinois University (1986)

## **Activities**

Co-Creator **Shawon-O-Meter**  
FAA Certified **Private Pilot**